



PORTFOLIO OF RESOURCES AND EXPERTISE



LET'S GET —

started

We bring results to clients wherever their buying and selling goals take them.

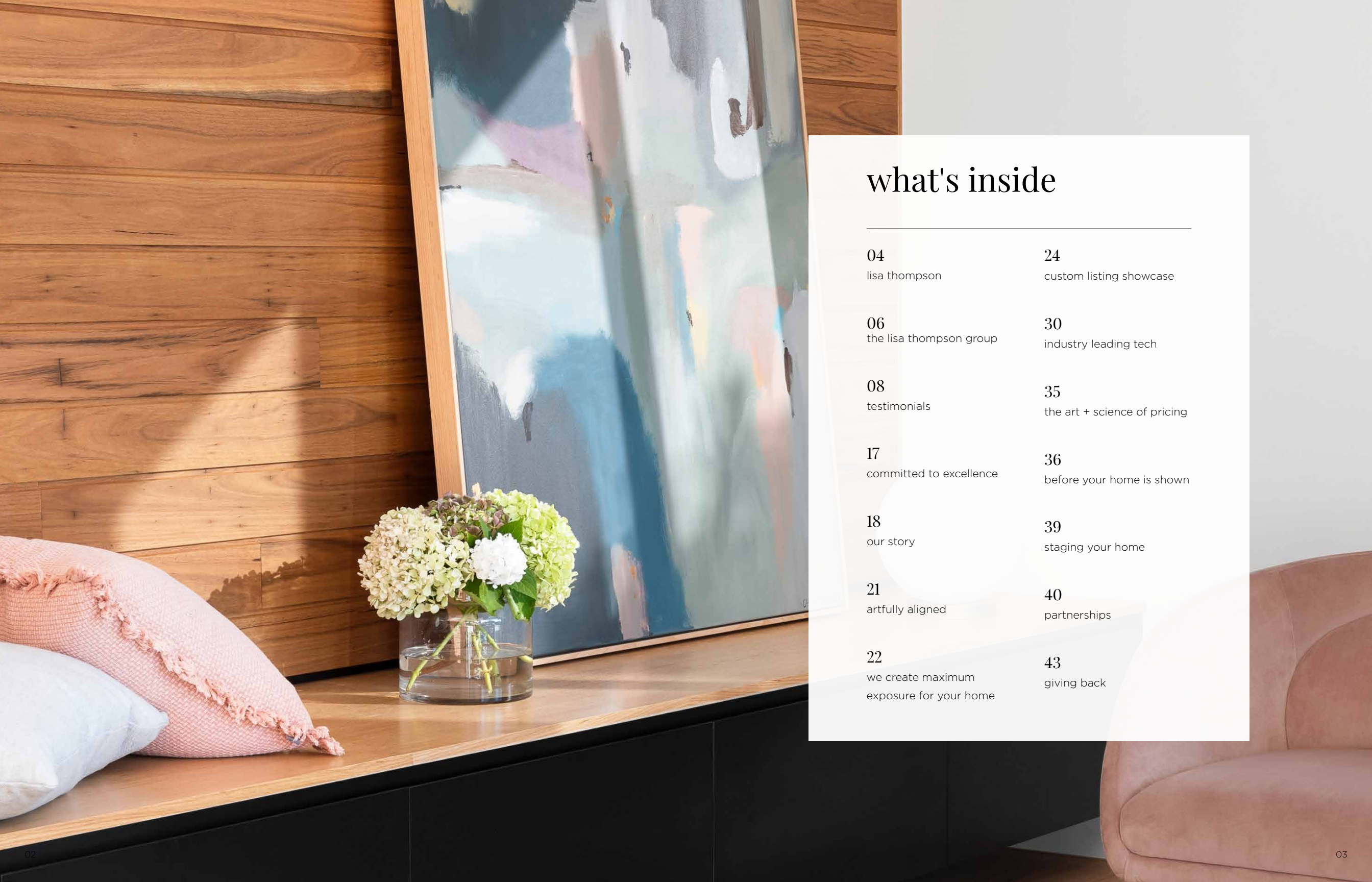
Working with the best in the business is the only choice in real estate today. @properties Christie's International Real Estate shares our commitment to offering the most comprehensive and professional marketing, sophisticated technology, and expert market knowledge, supporting the highest standards of service and representation you expect and deserve. With local leadership and national and international reach, we bring results to clients wherever their buying and selling goals take them.



LISA THOMPSON - TEAM LEAD BROKER

219.617.5884
lisa@lisathompsonrealtor.com





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Lisa Thompson

"With keen insights honed over her years in the business, her clients value her experience, creative energy, and negotiating skills, which are second to none."

As a market leader in NW Indiana, Lisa brokered over 250 Million in residential real estate sales during 2020-2025 alone. Lisa's remarkable sales achievements throughout her 20+ years as a REALTOR® have garnered national recognition from The Wall Street Journal and Real Trends. On a local level, she consistently stands among the TOP AGENTS in sales for Lake & Porter County, maintaining this prominent position year after year.*

Lisa has a distinct philosophy – a belief in a tailored client approach, consistent hard work and professionalism, complemented by deep industry knowledge and a straightforward approach. Clients value her experience, creative energy, and negotiating skills, which are second to none. Her business mission is founded upon fulfilling clients' objectives and establishing lifelong relationships, built on trust, and driven by results. Lisa takes pride in the fact that 70% of her business is from satisfied past clients and their referrals.

**For a seamless real estate experience contact Lisa today:
219.617.5884 | Lisa@LisaThompsonRealtor.com.**

Lisa's extensive, firsthand experience in flipping properties, design, staging, & the building process, has proved to be an invaluable resource for clients. From identifying potential pitfalls in a home inspection to helping clients make the 'right' improvements to achieve objectives, Lisa's value-added experience sets her apart.

Being a lifelong resident in NWI, Lisa grew up in the Whiting/Robertsdale area where she graduated as Valedictorian from George Rogers Clark HS. She went on to pursue her bachelor's degree from Indiana University, where she graduated with Highest

Distinction in Accounting and Finance. Lisa decided shortly after graduating college to pursue her career in real estate. She was 'Rookie of the Region' her first year as a real estate agent and never looked back!

Throughout her real estate career, Lisa feels the greatest achievement has been bringing together her POWERFUL team to provide NW Indiana with a true real estate resource from expert guidance to unmatched technology, all done for the 'love' of 'home' ... and all that HOME means!

*Agent Lisa Thompson, MLS, NIRA, based on closed sales data, each year from 2013-2025, 100% co-agent production for residential sales, Lake & Porter Counties combined, excluding new construction sales.





MEET THE TEAM

lisa thompson group

The Lisa Thompson Group was formed to provide extraordinary service for NWI homebuyers and sellers. The team brings over 50 years of combined real estate experience to clients with a mission built upon the Golden Rule, always putting clients first, and relationships being #1 priority.

As evidenced by record sales number every year, this has been a strong formula for success.

Lisa, the team's lead broker, has held firm in keeping the team a small, tight-knit group of professionals, with sale numbers far exceeding anything remotely 'small'. With a shared set of core values and vision, each team member brings unique strengths, experience, and perspective, which mesh perfectly to create an unstoppable sales force in NW Indiana!



Steve Cleveland, Lisa's husband, joined her in 2013 with extensive construction knowledge honed over 20+ years as a Union Bricklayer in Chicagoland. Lisa and Steve are proud to partner with Natalie, Jennifer, & Adeline, who are the group's buyer specialists.

When looking for experience, respected industry reputation, proven results, and true professionals to guide you through NW Indiana's real estate market, the choice is clear - whether buying or selling - the Lisa Thompson Group.

TOP 10

EXISTING HOME SALES
10+ YEARS

Lake & Porter County
Combined

OVER
\$250+M

SOLD, 2020-2025, ALONE*

TOP 1.5%
AGENTS & TEAMS

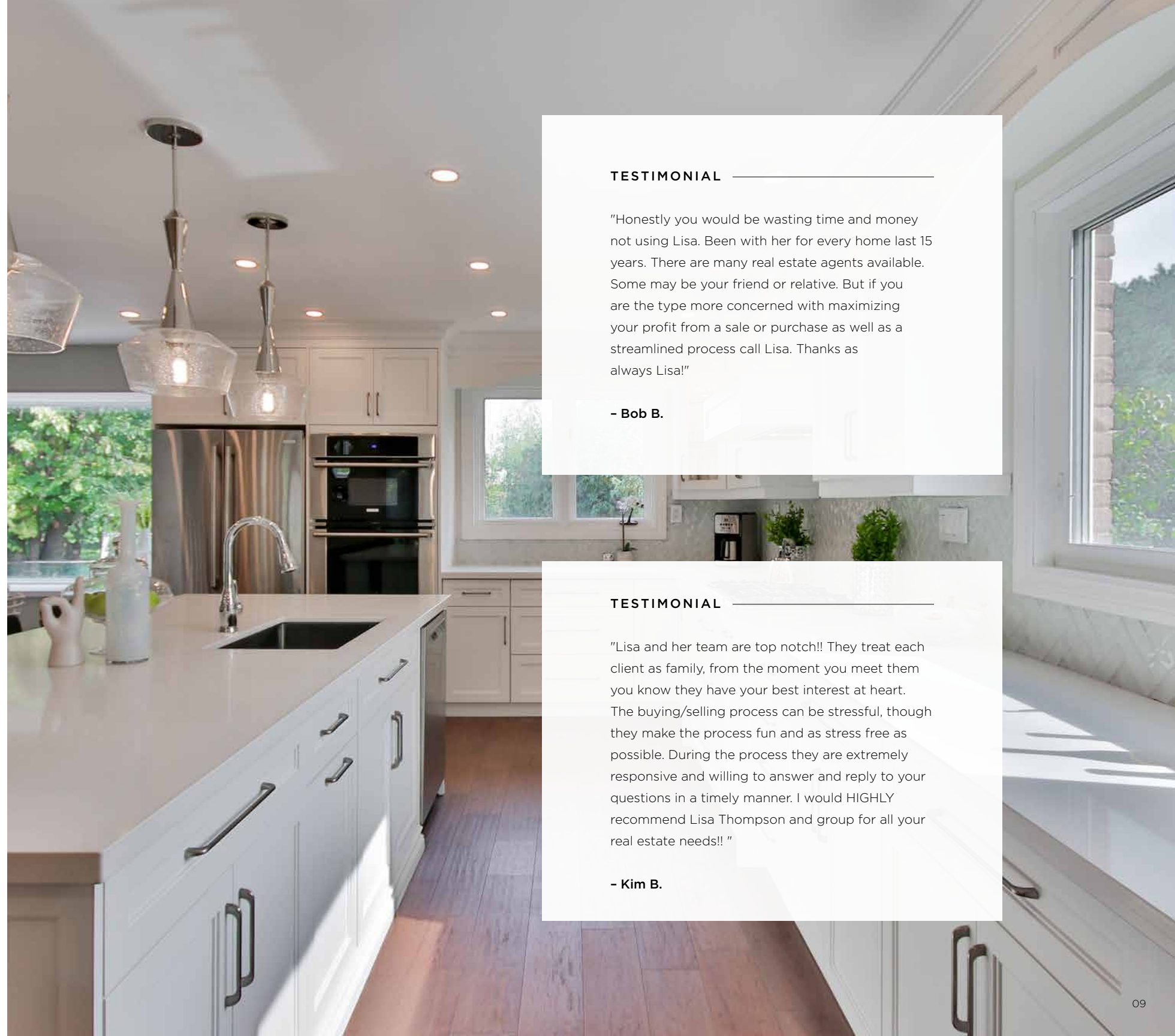
IN THE UNITED STATES

*Agent Lisa Thompson, MLS, NIRA, based on closed sales data, each year from 2013-2025, 100% co-agent production for residential sales, Lake & Porter Counties combined, excluding new construction sales. **Recognized by RealTrends Verified as one of America's Best Real Estate Teams (Small Teams) in both 2024 and 2025.

PROVEN SUCCESS ———

testimonials

—————



TESTIMONIAL ———

"Honestly you would be wasting time and money not using Lisa. Been with her for every home last 15 years. There are many real estate agents available. Some may be your friend or relative. But if you are the type more concerned with maximizing your profit from a sale or purchase as well as a streamlined process call Lisa. Thanks as always Lisa!"

- Bob B.

TESTIMONIAL ———

"Lisa and her team are top notch!! They treat each client as family, from the moment you meet them you know they have your best interest at heart. The buying/selling process can be stressful, though they make the process fun and as stress free as possible. During the process they are extremely responsive and willing to answer and reply to your questions in a timely manner. I would HIGHLY recommend Lisa Thompson and group for all your real estate needs!! "

- Kim B.



TESTIMONIAL

"Working with Lisa gave me a lot of confidence with the process of selling a home on one end and purchasing another on the other side. She took the time to go over and explain all the factors that go into successfully selling a house. I felt positive in Lisa's expertise for timing, pricing, and presenting my home to the market. She was always thinking one step ahead with her eye on the close. My closing went seamless, no issues due to Lisa's diligence from day one. Very happy from start to finish with the sale of my home!"

- Robin R.

TESTIMONIAL

"Lisa and her team have provided phenomenal service for our home sales and purchases as we moved in and out of the region 3 times in 5 years! Lisa is an experienced, hardworking professional and puts all her resources to work to ensure you get the best deal possible. Obstacles are limited based on her meticulous research and attention to detail. If something does come up, Lisa proactively brings you solution options to address the problem. I strongly recommend her and would not consider buying or selling a house without her guidance!"

- Mary O.

TESTIMONIAL

"Hands down the very best REALTOR® team for both buying and selling! They are thorough, knowledgeable, and honestly made the stressful process enjoyable. From the extremely thorough market analysis of the home we were selling, to the advice they gave every step of the way...we never felt alone in the process. We will recommend them to friends and family over and over again!"

- Tricia D.

TESTIMONIAL

"I have dealt with many Realtors over the years. Lisa clearly outshines the rest. Selling my parents unusual home was challenging. The buyers had difficulty getting their loan through. She worked with their bank to move things along. Other realtors would have thrown up their hands in disgust. She used her expertise and got things done. Can't recommend her enough!"

- Denise M.

TESTIMONIAL

"Our family has moved many times over 30 years. We have had many realtors help us with the buying and selling of homes. We believe that Lisa Thompson is the best REALTOR® in the business. She is knowledgeable, strategic, and communicated with us on every step of the selling process. She sold our home quickly and for more money than we ever imagined. Thank you Lisa!"

- Nancy & Jeff H.

TESTIMONIAL

"If you want to buy or sell a house in Northwest Indiana, the Lisa Thompson group can get it done. Their focus on service, professionalism and leveraging the most profitable deal for their clients sets them apart from other agents and real estate firms. She has sold two houses for my family and assisted with the purchase of another. 5 star experience each time."

- Joseph F.

TESTIMONIAL

"It's not even up for debate who the best REALTOR® is in the area. We've worked with several top rated realtors and none held a candle to Lisa. Her attention to detail, communication, and professionalism are all top tier. If you want someone who will grind for you and get you the best possible outcome when selling your home, Lisa is your choice. She's like a teddy bear to work with, but a honey badger that gets what she, and her clients want, when it comes to negotiations. You'll love her. We did."

- DJ B.

TESTIMONIAL

"My husband and I have been lucky enough to have Lisa and Jennifer as our REALTOR® team for 3 different homes.... It's a highly emotional experience and if you have a safety net with a team of caring professionals, it makes everything go smoothly. I cannot imagine another realtor who cares so deeply for her clients, Lisa's committed to her clients!! "

- Laura N.



TESTIMONIAL _____

"We have used Lisa as our Realtor for over 17 years! She has helped us with 3 different moves in a matter of that time. To say Lisa is "on top of it" is an understatement. She devotes a ton of time with her clients. She always made us feel very at ease with all paperwork, time and stress that comes with moving. We have recommended Lisa to several of our friends, and our entire family uses her as well. I think anyone that has worked with Lisa would rate her 5 stars PLUS! She does not disappoint!!"

- Kristen P.

TESTIMONIAL _____

"Lisa & her team are second to none in Northwest Indiana. Lisa provided an incalculable amount of value throughout the sale of my home and purchase of a new home. Not only does she have the Realtor chops, but the technology focused approach was amazing! Lisa's tech focus ensured that our home listing got an incredible amount of traffic which led to 10 showing requests the first weekend, despite rising interest rates. Every piece of advice given by Lisa and her team throughout the process was the right advice and led to the smooth sale of our home and as nearly stress free of a process as it could be."

- Joseph P.

TESTIMONIAL _____

"We had such a wonderful and easy experience working with the Lisa Thompson Group! Everyone is very knowledgeable, fair, and an absolute pleasure to work with. I really can't say how much I appreciate how personable and caring every interaction we had was. Even past our closing, they made sure we were taken care of. I HIGHLY recommend!"

- Kelly F.

TESTIMONIAL _____

"Lisa was recommended by a friend and then a contractor as we prepared our home for sale. She made it an easy choice from our first meeting... Before listing she was responsive and followed up with us, including help finding a contractor for a repair. While on the market, she continued with updates and good communication as we considered offers, with her experience coming through. I would recommend anyone looking to sell in the area take advantage of Lisa's experience, reputation, and get-it-done approach."

- Matthew R.



committed to excellence

With the scale and resources of a leading national brokerage firm, our agents deliver the best service in local real estate.

When a strong agent is backed by one of the nation's most innovative real estate brands, the results are unmatched. At @properties Christie's International Real Estate, our in-house marketing and technology teams produce best-in-class programs and products that give home sellers a competitive advantage in the marketplace. Bottom line: We offer the finest resources to ensure your home sale is the best you've ever experienced.

our story

Unique from the start.

It all began in Chicago in the mid-1990s, when Mike Golden and Thad Wong met at a small brokerage firm and quickly became the city's top-selling real estate agents. Despite their tremendous success, they recognized the need for better service and support for both agents and clients. So in 2000, the duo set out on their own to establish @properties.

Combining cutting-edge technology with upscale marketing, the firm quickly became a driving force in Chicago real estate and beyond. Over the next two decades, the company grew into one of the largest brokerage firms in the country, acquiring the Christie's International Real Estate global luxury network in 2021. Today, @properties Christie's International Real Estate is widely considered one of the most innovative companies in the industry.



#1

IN CHICAGOLAND

TOP 10

IN THE UNITED STATES

\$23B

IN ANNUAL SALES

Source: #1 market share in Chicagoland based on closed sales volume data from MRED, 1-1-2021 to 12-31-2021. Top 10 largest brokerage firms in the nation by sales volume and over \$23 billion in annual sales according to 2022 Real Trends 500 ranking.



artfully aligned

Christie's International Real Estate

Through @properties' ownership of Christie's International Real Estate - the world's preeminent luxury real estate brand - sellers gain access to a powerful global network that spans nearly 50 countries. That means more national and international exposure to the world's foremost luxury agents and their affluent clientele, plus exclusive print and digital marketing opportunities.

Christie's Collaborations

Christie's International Real Estate was born out of Christie's - the world's leading art and luxury business that was founded in 1766. Our relationship with Christie's auction house creates exclusive opportunities that benefit our clients, from enhanced access to Christie's auction, private sale and appraisal services, to exposure at auctions and special events.

showcase

Available to a limited number of agents, this unique feature not only helps your property stand out to homebuyers in their search results but also gets your home featured in Zillow's in-app notification and 'property alert emails'.



can get YOUR HOME to STAND OUT on



with a Showcase Listing



- Limited number of listings per market
- Eye-catching visuals and innovative design
- Prioritized ranking in buyer searches on Zillow
- Easy contact from interested home shoppers
- Social media videos, flyers, postcards & new property emails sent to buyers

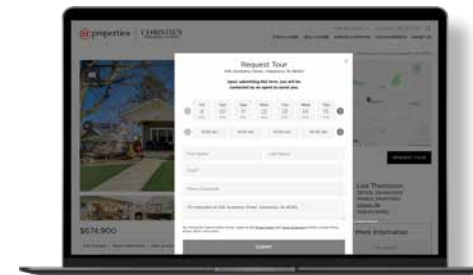


list with *lisa*



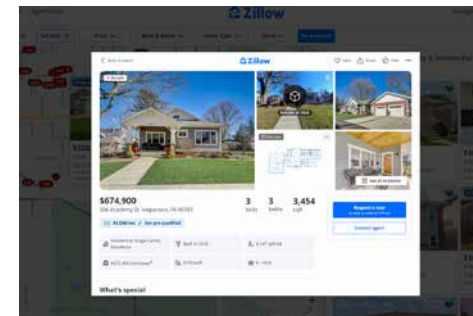
best in class media display

High resolution photography, interactive floor plans, room by room photo organization, 3D tour, scrolling hero images



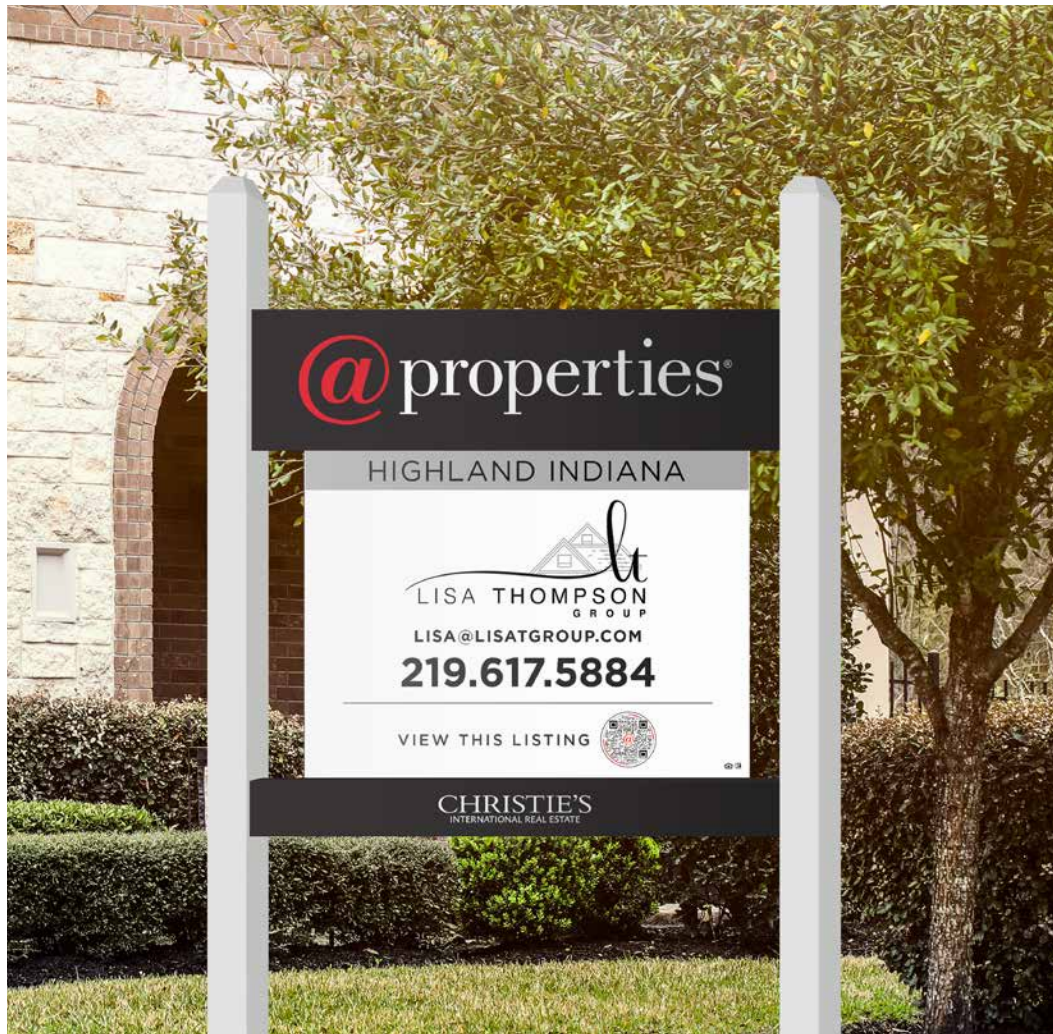
direct contact from buyers

Home shoppers can easily contact 'your agent' versus being directed to an agent, who is not representing you or your property



prioritized ranking

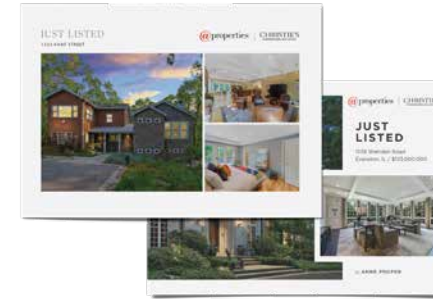
Your home appears higher in buyer's search results and includes a showcase banner to help stand out to get more views



bold signage

Head-turning signage makes your home stand out from the crowd.

MARKETING — gameplan



direct mail

Just Listed postcards capture the attention of potential buyers.



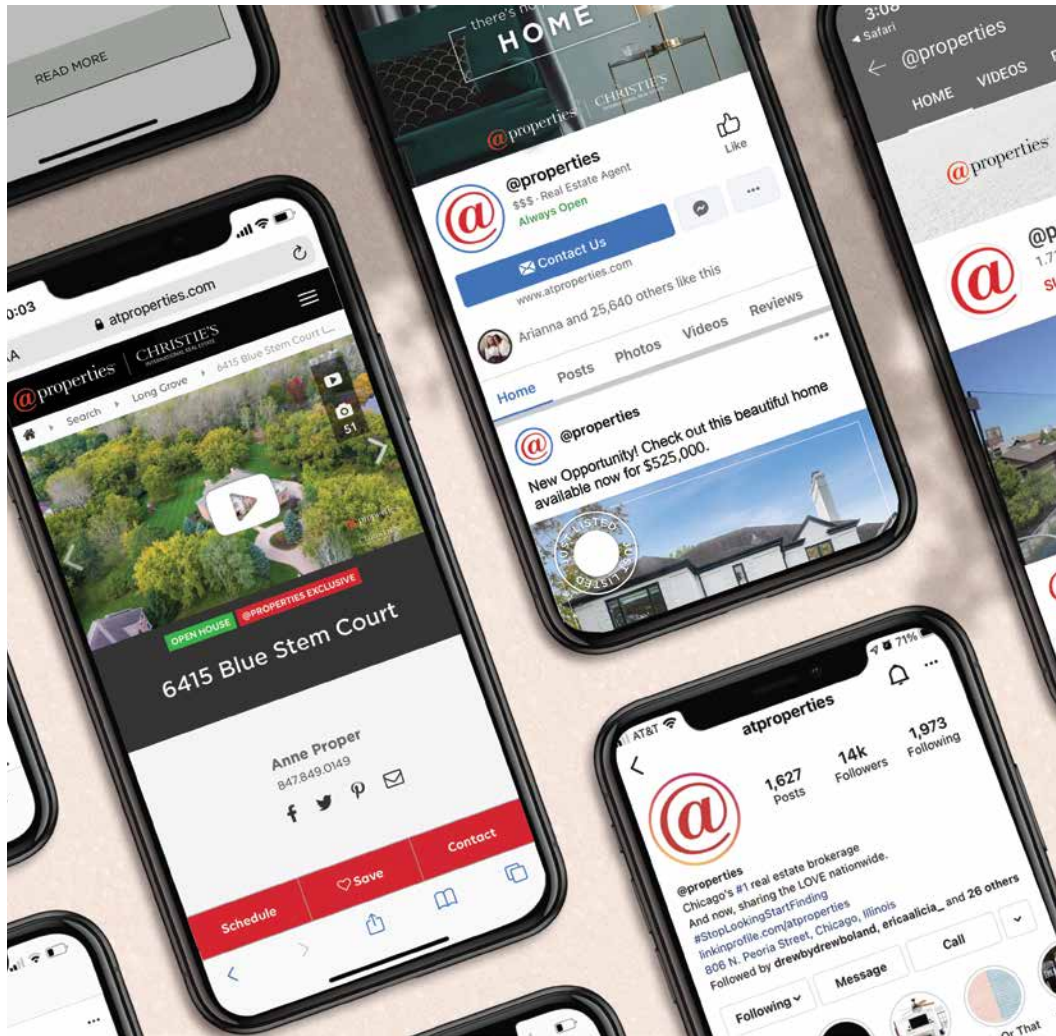
brochures

Our brochures highlight the key features of your home and the surrounding area.



advertising

We advertise in a wide range of print and online media.



DIGITAL _____

marketing

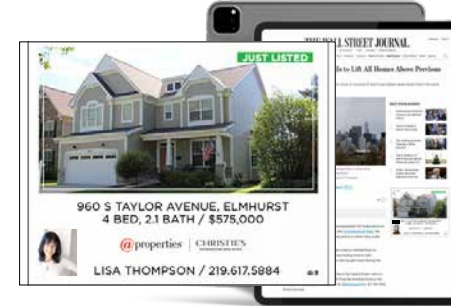
social media advertising

We leverage the power of social media to create additional exposure for your home.



@gent app

A go-to communication tool for marketing pocket listings, finding listings for buyers, and sharing insights seamlessly among agents.



adwerx

Adwerx puts your home in front of prospective buyers through a listing ad that appears on hundreds of top websites.



email marketing

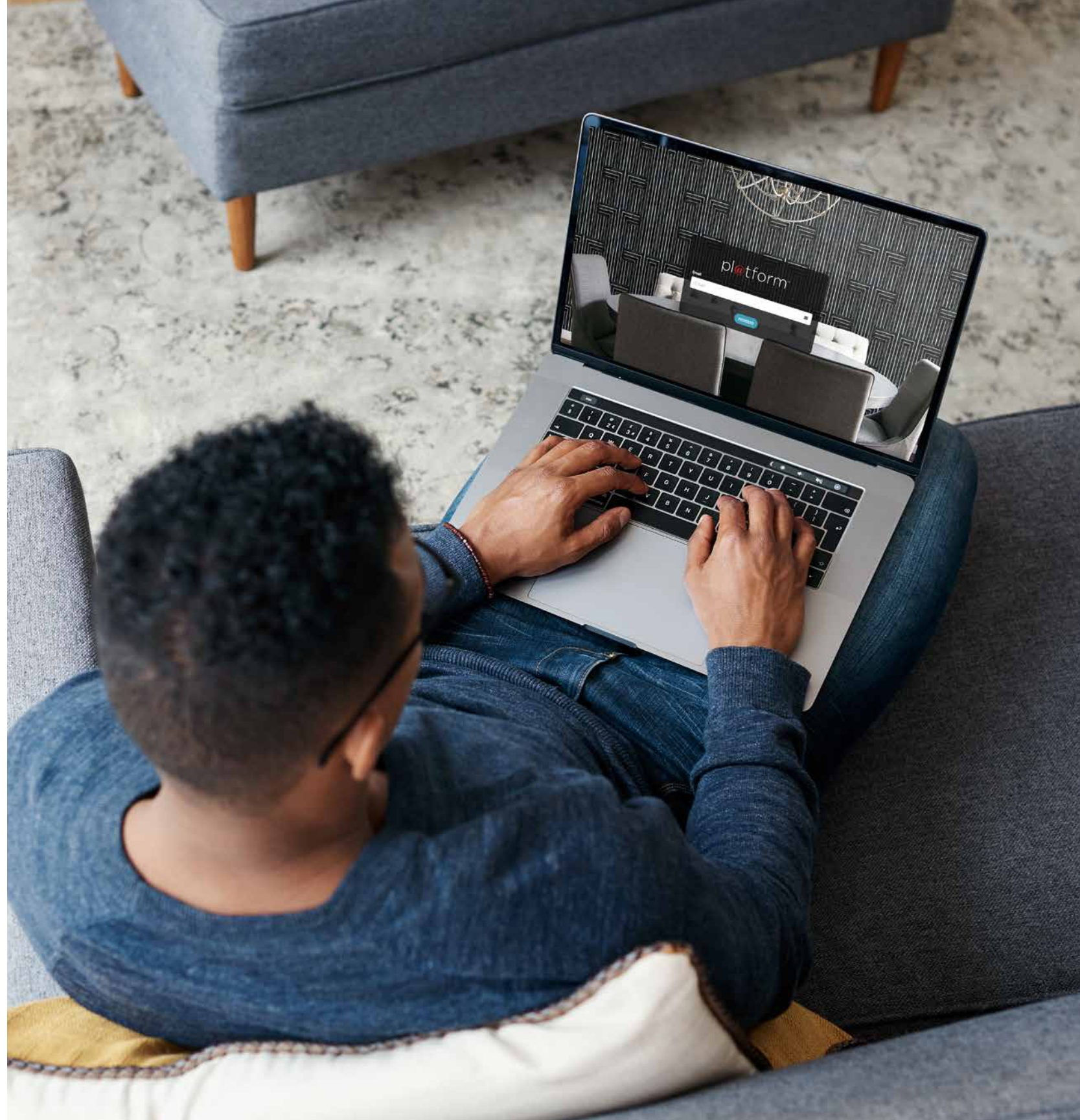
Featuring attractive designs, our email marketing tool provides another effective way to market your home and engage buyers.

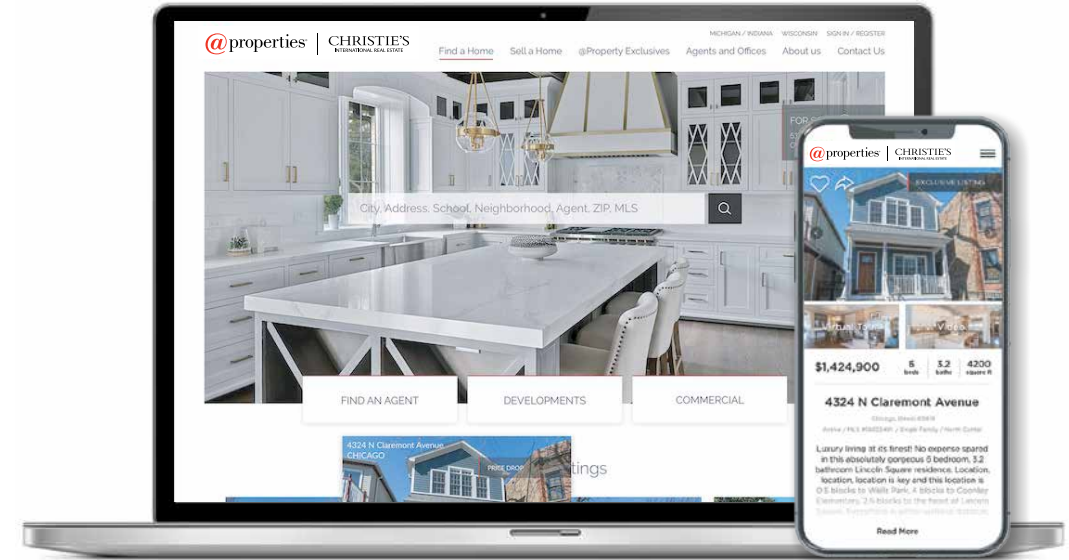
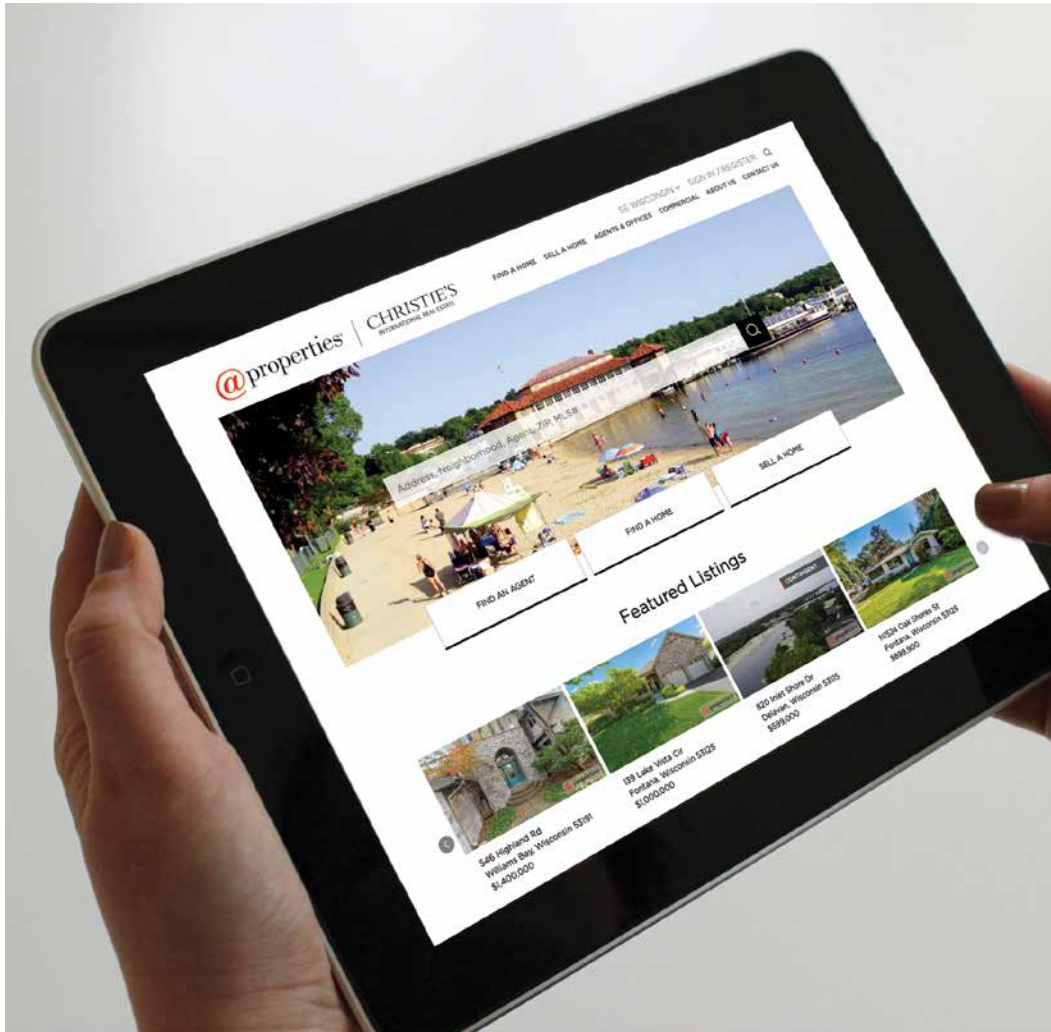
INDUSTRY LEADING ———

technology

The ultimate pl@tform™

Selling a home today involves technology at nearly every turn. That's why @properties developed pl@tform™, the industry's premier brokerage-tech solution. With a variety of digital apps, pl@tform™ makes the selling experience more seamless every step of the way - from listing to marketing to closing.





GET TO KNOW

atproperties.com

listing QR code

Every @properties Christie's International Real Estate listing receives its own QR code, which is prominently displayed in advertising and on For Sale signs, property brochures and more.

instant scheduling

With our Instant Scheduling feature, buyers have the ability to request a showing directly from the listing detail page. This ensures every lead is captured.

@turf

A market report tool for real estate professionals and clients. Provides insights on local trends, property values, and relevant data. Helps make informed decisions on buying, selling, or investing.

@home report

The @home report provides a data snapshot of your home, comparable properties and your local market, so you always know where you stand in the market.



the art + science of pricing

What is your home worth? @properties Christie's International Real Estate is in the best position to answer that question accurately thanks to experience and technology like our Digital Comparative Market Analysis. Updated in real time, this interactive report helps us gauge market activity and determine the appropriate list price, so you can achieve the most lucrative and time-efficient sale.

before your home is shown

One of the keys to success in today's competitive market is to position your home as the most desirable property in its price range. Making sure your home is in optimal showing condition will set it apart from the competition and could be the difference between a timely and productive sale or a long, drawn-out process.

Here is a list of preparations to make before showing your home:

- Declutter, clean and organize
- Maintain the exterior
- Paint
- Make repairs
- Brighten your home
- Remove pets
- Hire a home inspector





staging your home

Staging helps present your home in the best possible light. It can be as simple as rearranging a few pieces of furniture or as elaborate as hiring a professional to furnish an empty home right down to the plants and artwork.

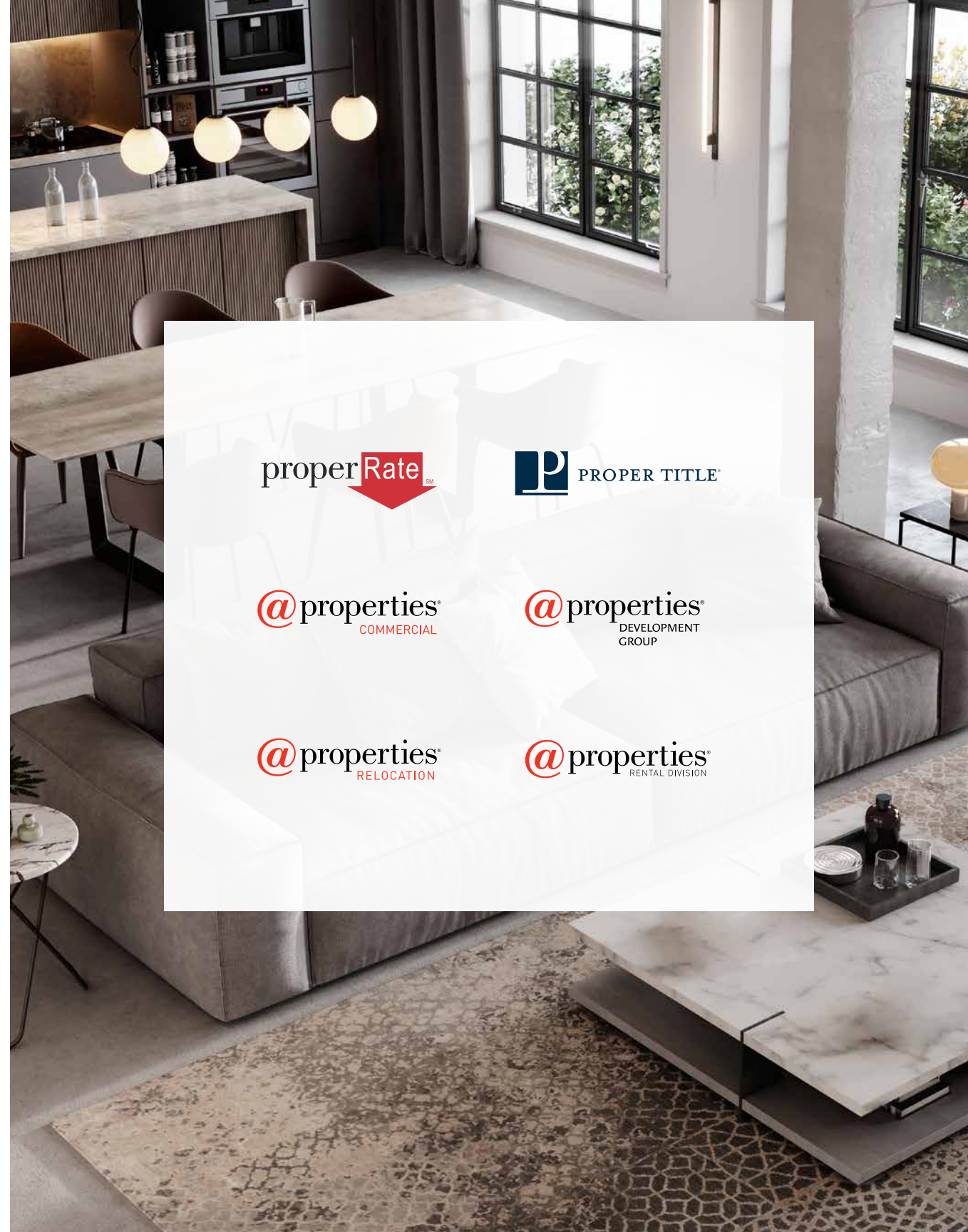
Here are just a few staging tips that will make your home more marketable.

- Eliminate excess or oversized furniture so the room doesn't feel overcrowded.
- Remove clutter from all surfaces in the kitchen, bathrooms and throughout the home.
- Allow as much light to come in as possible. Open draperies and shades, remove unnecessary blinds and move any items that may obstruct windows.
- While personal photographs and mementos add warmth and character to a home, use them in moderation so buyers will focus on the home and be able to envision it as their own.
- Add furniture, plants or potted flowers to outdoor spaces to make a great first impression on buyers.

partnerships

Your one-stop-shop

@properties Christie's International Real Estate offers clients a one-stop-shop for real estate services including brokerage, mortgage lending, title insurance, closing services, and more. In addition to partnerships with Proper Title and Proper Rate, @properties has divisions for new construction sales and marketing, relocation, residential leasing, and commercial sales and leasing. No matter your real estate needs, we have you covered.





giving back

Real estate is about so much more than buying and selling homes; it's about bringing people together and strengthening our communities. We embrace this role in a variety of ways, from giving local artists a platform for expression, to supporting local organizations through our charitable foundation, @gives back, to partnering with small businesses on special marketing initiatives. We draw inspiration from our communities, and we try to return the favor every chance we get.

ARE YOU —

ready?

We'd love to help with all of your real estate needs.

If you're thinking about making a move or looking for more information about your local market, reach out anytime.



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